

From FastEST, Inc.

FastDUCT Sheet Metal Estimating software has now been in use for over one year and is in use by over 40 contractors. Most of these FastDUCT users were already using FastPIPE, which is a testament to the loyalty of our customers and to the strength of our product. While it's nice to receive an award for our product as shown in the article to the right, it is even more gratifying to be able to provide an additional useful tool to those who have long supported us.

As we have gotten through the initial development of FastDUCT, we have now begun to receive the valuable feedback from our customers to make improvements to both the program and the database.

The latest release of FastPIPE and FastDUCT begins to incorporate some of this customer feedback to improve both products. We also have added Milwaukee ball valves, industrial valves, and butterfly valves to the database for FastPIPE.

If you have any other suggestions for improvements to either FastPIPE or FastDUCT, or if you have any suggestions for this newsletter, please call us at 800-828-7108 or send me an email at mark.oxler@fastest-inc.com

Thank you,



Mark Oxler, President
FastEST, Inc.

FastDUCT wins 2007 Dealer Design Award from *the NEWS*

FastDUCT Sheet Metal Estimating Software was the Bronze Award Winner in fourth annual Dealer Design Awards sponsored by *the NEWS*, a weekly magazine for air conditioning, heating, and refrigeration contractors. The award honors new products in contractor services and software. The full article about the awards can be seen on page 46 of the July 16, 2007 issue of *the NEWS*.

FastDUCT was selected among other software entrants by a panel of judges, consisting of contractors and industry professionals. One of the judges cited, "The layout is user-friendly." Another judge said that the product has "outstanding technical documentation and applications that are easy-to-learn." A third added that FastDUCT "looks like a good program."



(more on back)

Announcing FastPIPE & FastDUCT Training Session in Las Vegas on Oct. 22

FastEST, Inc. will be conducting a one day training session in Las Vegas on Monday, October 22 for both FastPIPE and FastDUCT. The exact location is yet to be determined, based on response from our customers. The class will focus on Catalog Maintenance, Template Set-Up, Spec Set-up, Job Takeoffs, and Reports. The class will begin at 8:30 and end at 5:00. Lunch and beverages will be provided. Respond as soon as possible if you are interested in attending this class.

Upcoming Product Shows



FastEST, Inc will be attending the SMACNA 2007 product show at Mandalay Bay Resort & Casino in Las Vegas on October 23 from 7:00-10:30 a.m.



FastEST, Inc will be attending the NETWORK '07 product show at Anaheim Marriott Hotel in Anaheim, CA on October 26 from 1:00-5:00 p.m.

New Customers

Best Mechanical Services, LLC
East Berlin, PA

Rea Brothers, Inc.
Charlotte, NC

Kansas City Plumbing
Kansas City, MO

Pro Design Plumbing
Tehachapi, CA

Dauenhauer Plumbing, Inc.
Louisville, KY

Logsdon Plumbing, Inc.
Ft. Mohave, AZ

J. Noble Binns Plumbing Co., Inc.
Bakersfield, CA

MSI Services
Wichita, KS

J.A. Ruggieri Mechanical, Inc.
Cranston, RI

Sunset Mechanical
Bakersfield, CA

Tim Jurisin Plumbing
Clarksville, TN

Walston Plumbing, Inc.
Raleigh, NC

Mars Contractors
Miami, FL

Dutch Enterprises, Inc.
Jackson, MO

O.J. Laughlin Plumbing Co.
St. Louis, MO

Alltek Energy Solutions
Waterford, NY

First Quality Plumbing, Inc.
Orange City, FL

Kinetics Mechanical Service
Livermore, CA

LDM Plumbing & Mechanical
Santa Maria, CA

West Plumbing Sales & Service
Warner Robins, GA