

From FastEST, Inc.

Greetings!

We will soon be contacting you via e-mail about our new Customer Portal at our website, www.fastest-inc.com. The Customer Portal will give access to customers for downloading program upgrades and patches, downloading data updates, and making suggestions.

We also would appreciate it if you would take a few minutes to take an online survey at the Customer Portal. We did a written survey a few years ago and the information provided by many of you was very helpful. A lot has changed with both our software and customer base since then. We have added FastDUCT and the On-Screen digitizer since that survey was done. Survey results can help us improve both our software and our customer support.

Once you have completed the survey, we'll send you a token of our appreciation.

Call if you have any questions or comments at 800-828-7108. Or you can send us an email at sales@fastest-inc.com.

Thank you,



Mark Oxler, President
FastEST, Inc.

On-Screen Digitizer wins Highest Award from Air Conditioning/Heating/Refrigeration NEWS

FastEST, Inc.'s On-Screen Digitizer won the Gold Award for the Services and Software Category of the NEWS' 2008 fifth annual Dealer Design Awards. The article appeared in the July 14, 2008 issue of the magazine.

The On-Screen Digitizer adds the capability of doing scaled takeoffs directly from digital plans imported into either FastDUCT or FastPIPE estimating software. This gives the user the ability have a takeoff list that is linked to the actual plan, from where the list was generated. Easy-to-use features allow for the takeoff of assemblies and Job Items.

Since winning the award last summer, we have added several new features, which allow the user create assemblies on the fly and to copy and paste typical areas of the drawing.

As one judge in the contest noted, "It seems to be an advantage over the old scale and magnifying glass method of doing takeoffs." (I'm guessing he was one of the older judges.)

We have included a reprint of the article along with this newsletter in case you didn't get a chance to see the original article.



Contractor Services & Software Category
2008 Gold Winner

(more on back)

More and more contractors are choosing FastPIPE & FastDUCT Estimating Software. Thanks to all of you for your continued support!

New Customers

Horizon Plumbing & Mechanical
Miami, FL

Harper's Plumbing
Odenville, AL

Polar Aire Heating & Cooling
Olathe, KS

Biscayne Aquaculture, Inc.
Austin, TX

Quality Plumbing
Morrow, GA

Schenerlein & Sligar, Inc.
Steubenville, OH

Barry Plumbing & Heating
Morris, IL

H & H Contracting, Inc.
Manhattan, KS

Diferro Contracting
Roslyn Heights, NY

A Millennium Mechanical
Versailles, KY

Mayes Plumbing
Excelsior Springs, MO

C.L. Wayman Piping, LLC
West Jordan, UT

Freedom Enterprise, Inc.
Ambler, PA

C & J Plumbing
Fort Worth, TX

Canoga Park Heating & Air Co.
Canoga Park, CA

Lieber Mechanical LLC
Yukon, OK

Dallas A/C & Heating, Inc.
Selma, AL

Patriot Plumbing
Conroe, TX

American Plumbing Contractors
Jacksonville, FL

Tristar Mechanical
Mount Pearl, NF

Robert Lloyd Sheet Metal
Independence, OR

Morgan Plumbing, Inc.
Ashdown, AR

Lee's Sheet Metal
East Palatka, FL

Dart Mechanical, LLC
Camden, SC

Larratt Brothers
S. San Francisco, CA

Universal Piping
Phoenix, AZ

Jerry's Piping & Fabrication, LLC
Mobile, AL

Tri-M Mechanical, Inc.
Longwood, FL

New Rotherma Corp
Long Beach, CA

Long Island Mechanical
Bayport, NY

Ryan Osburn Plumbing
Warrenton, OR

M & C Plumbing Co., Inc.
Montgomery, AL

Southeast Plumbing & Electrical
Denham, LA

Silvers Plumbing & Mechanical
Rossville, GA

John Lipscomb Plumbing
Falls City, TX

Beebe Plumbing, Inc.
Peoria, AZ

Elander Mechanical, Inc.
Shakopee, MN

Rocky Summerfield
Winter Springs, FL

Accurate Mechanical
North Kansas City, MO

Ray Williams Sheet Metal
Jacksonville, FL

Alternative Plbg & Mechanical
Mosinee, WI

Bastian Plumbing Co.
Des Peres, MO

Prime Plumbing, Inc.
Bakersfield, CA

A-1 Tri County Plumbing, LTD
Seguin, TX

Plumbing By Shelly
Orlando, FL

Eastern Heating & Sheet Metal
Chicopee, MA

G.A. West & Co., Inc.
Chunchula, AL