

From FastEST, Inc.

We've moved!

We grew out of our old location and needed more office space.

If you send something to us by U.S. Mail, we prefer to receive mail at our P.O. Box, which has not changed. Below is our new street address and other information.

Our Street New Address is:

FastEST, Inc.
400 N. Woodlawn Suite 101
Wichita, KS 67208

Our P.O. Box, phone numbers, and fax numbers have not changed.

Our MAILING Address is:

FastEST, Inc.
P.O. Box 20843
Wichita, KS 67208

Our Phone & Fax Numbers are:

Toll-Free 800-828-7108
Phone 316-618-1066
Fax 316-618-1064

If you currently do not have access to the portal, send an e-mail to mark.oxler@fastest-inc.com and we will add you to the list. Call us if you have any questions or comments.

Thank you,



Mark Oxler, President
FastEST, Inc.

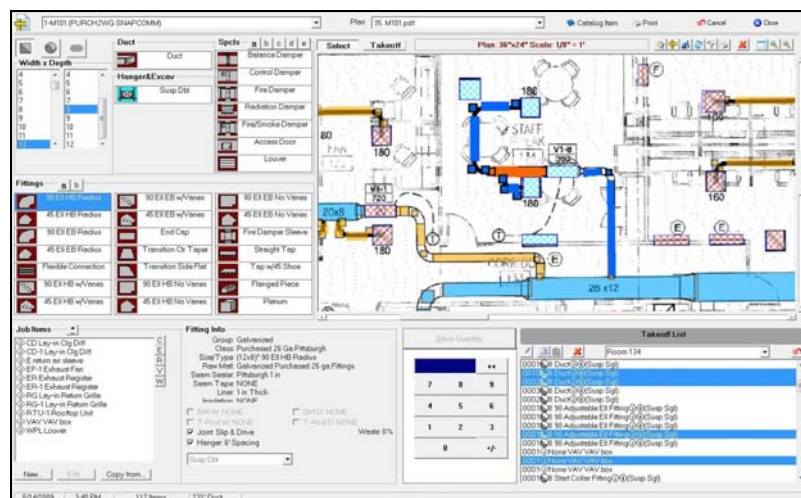
New Item Tag Feature Has Many Useful Functions

In one of our most recent program updates, a new feature was added to both the FastPIPE and FastDUCT programs. The Item Tag function is available on your takeoff screen. After taking off some items, these can be selected, either by clicking on them in the Takeoff List or by selecting them from your On-Screen plan, and the selected items can be tagged as needed. (For example, after finishing a takeoff, you can select all of the plumbing fixtures or return grilles in a particular room, and tag them as "Room 134.")

After calculating your data and exporting to your Excel worksheet, your FastPIPE or FastDUCT data can be sorted with the Sort Key by selecting "By Item Tag" from the dropdown menu. That way, you can look at all of your material and labor for a particular change order that you just took off, for example (let's say, if you tagged those particular takeoff items as "change order").

Used in conjunction with the On-Screen Digitizer, the Item Tag feature can be used in several useful ways. One way that some of our customers are utilizing the Item Tags is to track labor productivity. Let's say one month of work has been completed on a particular job. An estimator can go to his On-Screen plan and select all of the duct or pipe that has been installed. These takeoff items can be tagged "completed" or "installed," for example. After that, a report can be run, and the labor and material estimated for the items tagged "installed" can be compared to the actual labor and material spent.

The Item Tag feature is also being used to improve material handling efficiency. Some of our customers, upon completing their takeoff, tag each of their diffusers and grilles by the room. Then, they give a printout to their truck driver, so that upon arriving at the site, the driver knows the exact types and quantities of grilles to deliver to each room of the project.



Items being selected and tagged with the new Item Tag feature.

Las Vegas Training Session Well-Attended

Back in late February, FastEST held a customer training session for both FastPIPE and FastDUCT at the Treasure Island Hotel and Casino in Las Vegas, Nevada. There was a full day of FastDUCT training and a full day of FastPIPE training, culminating with a customer appreciation reception.

There was good turnout for both training sessions. 26 customers attended the FastDUCT session, while 42 attended the FastPIPE session.

If you are interested in attending a future training seminar, please let us know. We can gauge possible interest and best determine when and where to schedule our next training session.



Customers enjoying their lunch break during training at Treasure Island

New Customers

A-1 Conditioned Air
Upland, CA

KNC Mechanical
Braintree, MA

Platinum Plumbing, Inc.
American Fork, UT

A & A Plumbing
Universal City, TX

Mastercraft Plbg. & Heating
Newark, NJ

Plibrico Co., LLC
Omaha, NE

AMS Contractors
Lorton, VA

Mechanical Services, Inc.
Springfield, MO

Plumbing with Pride, Inc.
Lake Park, FL

Central Maintenance & Welding
Lithia, FL

Medical Gas Management
Bethany, OK

Precision Mech. Contractors, Inc.
Picayune, MS

Chief Heating & Cooling, Inc.
Lee's Summit, MO

Medical Gas Management
Allentown, PA

Premier Plbg., Heating & Cooling
Shreveport, LA

D&N Plumbing
Gardendale, AL

Merrimack Valley Mechanical
Methuen, MA

R & R Plumbing
Indian Trail, NC

DCS, Inc.
Rocky Mount, NC

Metro Preventative Plbg., Inc.
West Palm Beach, FL

Sexton Plumbing
Franklin, TN

Exact Mechanical & Controls
Cumming, GA

Michael Shute Plumbing, Inc.
Calabasas, CA

Shook & Fletcher Mech. Contractors
Trace, AL

Fuel Oil Systems
Hayward, CA

Newman Plbg. & Heating Corp.
Mount Vernon, NY

Spunstrand, Inc.
Post Falls, ID

HVAC Construction, Inc.
North Salt Lake, UT

Outback Plbg. By Design, LLC
Fort Myers FL

Superior Plbg. & Service
Ten Mile, TN

Interpipe Contracting Inc.
Santee, CA

P.L. Freeman Co.
Milwaukee, WI

K2 Construction
Lincoln, NE

Patriot Plumbing
Toms River, NJ